https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



SSN: 1505-4683

A Study on Factors Influencing Working Women Investment Awareness and Investment Behaviour

Ms.Mehta Vani Joghee¹, Dr Usha K N², Dr Bhumika Patel³, Dr Ameya M Rane⁴, Dr.P. Manimalathi⁵, Dr. S. Revathy⁶

¹Assistant Professor, Department of MBA, Sri Krishna College of Engineering and Technology, Coimbatore, Tamil Nadu, vanipadmanabanj@gmail.com

²Manager, Risk Department, Bank of Baroda, Chennai-600018, <u>usha.20939@gmail.com</u>

³Senior Lecturer, Department of Finance and Accounting, Regenesys Institute of Management, Proxima Tower, Vashi, New Mumbai 400705. <u>vamjabm@yahoo.com</u>

⁴Associate professor, Department of Finance and Accounting, Regenesys Institute of Management, Proxima Tower, Vashi, New Mumbai 400705, dr.ameyarane@gmail.com

⁵Assistant professor, Department of Economics, Sri Ramakrishna College Arts & Science, Nava India, Coimbatore- 641 006. manimalathi1985@gmail.com, ORCID ID: 0000-0002-1320-5748

⁶Assistant Professor, SRM Institute of Science and Technology, Kattankulathur, Chennai

Abstract

The investment knowledge and behavior of working women are shaped by several socio-economic, psychological, and demographic aspects. The rise of financial independence among women necessitates a focused examination of their investing decision-making processes. This research seeks to examine the primary factors affecting working women's knowledge of investment alternatives and their resulting behavior in financial planning. Elements include financial literacy, risk perception, income levels, familial influence, and internet accessibility significantly impact investing decisions. The research investigates the influence of societal norms, workplace financial education initiatives, and governmental laws on increasing investment participation among employed women. This research employs an empirical technique to uncover deficiencies in financial inclusion and the obstacles hindering women's active participation in investing activities. The results will offer insights into methods for enhancing financial knowledge and augmenting women's involvement in wealth accumulation endeavors. By analyzing the investing behaviors of working women, policymakers, financial institutions, and educators may formulate tailored strategies to enhance financial literacy and investment engagement. The study highlights the necessity for personalized financial products and advisory services designed to address women's distinct financial requirements and obligations.

Keywords: Investment awareness, working women, financial literacy, investment behavior, risk perception, financial inclusion, socio-economic factors, digital financial services and gender and finance.

Introduction

In the contemporary financial environment, investment is essential for economic stability and wealth generation. Nonetheless, despite their growing involvement in the economy, working women frequently trail in investing acumen and financial decision-making. Conventional gender norms, inadequate financial literacy, and socio-economic limitations have historically constrained women's participation in investing activities. This disparity in

financial involvement presents obstacles to long-term wealth creation and economic autonomy for women. Investment behavior denotes the decision-making process individuals engage in while selecting financial products, like stocks, mutual funds, real estate, or fixed deposits. It is affected by several aspects, including risk tolerance, income levels, financial literacy, and external pressures such as family, peers, and financial advisors. Women have distinct investment habits influenced by their risk aversion, less financial confidence, and cultural expectations

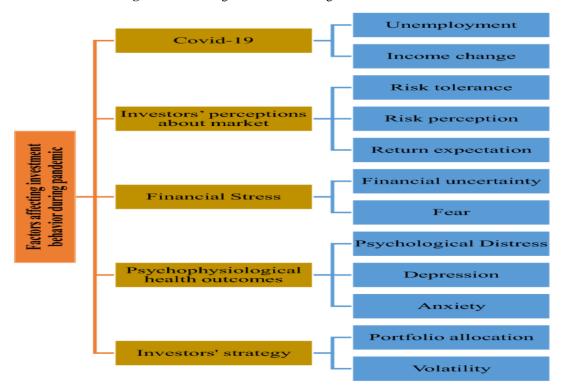
https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



that emphasize household financial stability over personal wealth accumulation. Financial literacy is a crucial factor influencing the investing behavior of working women.

Figure 1: Modeling of factors affecting investment behavior



Background of the Research

Comprehending the determinants that affect working women's investing awareness and behavior is essential for promoting financial inclusion and economic stability. Investment behavior is influenced by a confluence of financial literacy, psychological elements. and socio-economic circumstances. Financial literacy, encompassing comprehension of topics such as risk management, interest rates, and investment diversification, significantly influences investment decisions. Research indicates that women often possess weaker financial literacy than males, impacting their capacity to make educated investing decisions. This deficiency in awareness frequently leads women to choose low-risk savings vehicles instead of pursuing high-return investment prospects. Social and cultural norms significantly influence investment behavior. In several civilizations, financial decision-making has historically been regarded as a male obligation, resulting in less female participation in investing activities. Among employed women, familial influence, cultural expectations, conventional gender roles frequently govern financial decisions. A considerable number of women emphasize household financial stability individual wealth accumulation, leading to a preference for conservative investment vehicles such as fixed deposits, gold, and savings accounts. Income levels and employment stability significantly influence the investing behavior of working women. Women in high-income professions or secure occupations are more inclined to invest, whereas women in low-income or transitory positions tend to prioritize savings and short-term financial stability. the

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



ISSN: 1505-4683

particular difficulties encountered by working women across various socio-economic strata.

Literature review

Alleyene and Broome (2010) investigated the causes influencing investment decisions among prospective investors, emphasizing psychological and financial considerations. Bandgar (2006) examines the financial choices of middle-class investors in Greater Bombay, highlighting their tendency to favor conventional investment vehicles. Helm & Sabrina (2007) underscore the significance of business reputation in influencing investor happiness demonstrating that a favorable reputation fosters trust and sustained involvement. Lal Jawahar (1992) examines investors' interpretation of financial information, pinpointing deficiencies that may result in poor decision-making. Rajdeepkumar Raut and Niladri Das (2015) present a thorough examination of the behavioral inclinations of individual investors, elucidating cognitive biases and decision-making behaviors. Randolph Western Feed (1969) employs a behavioral approach to investment management, examining psychological factors affecting market decisions. Collectively, these studies highlight the importance of investor psychology, financial literacy, and business reputation in influencing investing behavior. They emphasize the necessity of investor education and honest corporate communication to improve decision-making and market efficiency.

Research Gap

Despite the expanding study on financial literacy and investing behavior, substantial gaps persist in comprehending the investment knowledge and conduct of working women. Current research has predominantly concentrated on gender differences in financial decision-making; nevertheless, there is a paucity of empirical information that particularly investigates the distinct problems encountered by working women across various professional and socio-economic situations. The lack of research obstructs the formulation of specific policies and initiatives designed to enhance women's financial

involvement. A significant research vacuum exists in the absence of thorough studies examining the interplay of financial literacy, psychological characteristics, and socio-cultural impacts on women's investment behavior. Although financial literacy is recognized as a crucial factor influencing investment decisions, there is a lack of study on how financial education might be specifically customized to meet the requirements of working women. Many financial literacy programs are standardized and fail to consider the varied financial histories, risk assessments, and investment objectives of working women. A significant deficiency is the insufficient emphasis on digital financial inclusion and its effects on women's investment behavior. Despite the proliferation of digital platforms offering investment opportunities, some women exhibit reluctance to embrace new technologies owing to insufficient trust, inadequate technical expertise, or limited access to dependable financial counsel. Investigations on the role of digital financial literacy in closing this gap and improving investment engagement among working women remain in their nascent phase. Moreover, there is a lack of empirical information about the influence of workplace financial education programs on women's investment behavior. Numerous organizations have initiated financial wellness programs; however, less research has been undertaken to evaluate their efficacy in enhancing women's investing involvement. Comprehending how workplace activities may enhance financial understanding and confidence among working women is essential for formulating effective financial inclusion strategies.

Importance of the Research

The increasing economic involvement of women has underscored the necessity for financial autonomy and investment literacy. Nonetheless, despite their growing participation in the economy, some working women continue to encounter obstacles in financial decision-making and investment engagement. This study is important as it seeks to uncover the primary determinants affecting working women's investing knowledge and behavior, offering useful insights that

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



ISSN: 1505-468

can promote financial inclusion and economic empowerment. This study primarily contributes by examining financial literacy and investing behavior. A significant number of working women lack essential financial acumen to make intelligent investment choices, resulting in a preference for savings over wealth-accumulating financial vehicles. Comprehending the influence of financial education on women's investing behavior would facilitate the development of tailored financial literacy programs that address their unique requirements. These programs can provide women with the courage to participate in financial markets, make educated investment decisions, and safeguard their financial destiny. This study is important for examining the socio-cultural elements that affect investment behavior among working women. In many nations, conventional gender norms prescribe financial obligations, sometimes dissuading women from engaging in investing endeavors. This study examines the effects of familial influence, peer pressure, and workplace culture on women's financial decisions, offering insights into the social obstacles that impede investment involvement. These findings can assist politicians and financial institutions in formulating measures to dismantle cultural preconceptions and empower women to assume control of their financial decisions. The research possesses significant ramifications for financial service providers and policymakers. Financial institutions might leverage the insights derived from this research to provide tailored investment products and advisory services exclusively for working women. By comprehending women's investing preferences, risk tolerance, and financial objectives, financial institutions may provide new solutions that tackle their distinct difficulties. Furthermore, governments may utilize these data to establish laws and activities that foster genderinclusive financial involvement, including tax incentives for female investors, financial literacy campaigns, and workplace financial wellness programs.

Statement of the Problem

Notwithstanding the growing financial autonomy of employed women, their engagement in investing activities remains very low in relation to males. Numerous women prioritize savings and low-risk financial instruments rather than long-term investment alternatives that could facilitate wealth accumulation and financial stability. The fundamental issue is in insufficient investment awareness, restricted financial literacy, and diverse socio-cultural and psychological impediments that affect women's financial decisionmaking. A primary factor leading to poor investment participation is the deficiency in financial knowledge among working women. Research indicates that women often possess worse financial understanding relative to males, resulting in reluctance to participate in investment instruments such as stocks, mutual funds, and bonds. In the absence of adequate financial education, women may find it challenging to comprehend investment risks, returns, and market volatility, leading them to depend on conventional savings strategies that fail to yield substantial financial gain. A significant issue is the impact of socio-cultural factors on women's investment behavior. In several civilizations. financial decision-making historically been a male-dominated duty, resulting in women having restricted exposure to investing techniques. Family members, partners, and cultural norms frequently impact women's financial decisions, deterring them from making autonomous investing choices. Moreover, gender roles and cultural conventions influence women's risk-averse behavior, prompting them to prefer conservative financial instruments instead of higher-return investments. Psychological considerations significantly influence women's investment behavior. A significant number of women have diminished confidence in financial decision-making, resulting in excessive dependence on financial counselors, relatives.

Research Objectives

- 1. To assess the level of investment awareness among working women.
- 2. To analyze the key factors influencing their investment behavior.

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



SSN: 1505-4683

- 3. To examine the role of financial literacy in shaping investment decisions.
- 4. To explore socio-cultural and psychological influences on women's financial choices.
- 5. To suggest strategies for enhancing investment participation among working women.

Research Methodology

The study utilizes a quantitative research methodology to examine the determinants affecting investing knowledge and behavior among employed women. The principal data collecting strategy entails a standardized survey questionnaire distributed to a varied cohort of employed women from varying professional backgrounds, economic brackets, and geographic regions. The poll encompasses inquiries pertaining to financial literacy, investing acumen, risk perception, socio-cultural factors, and digital financial conduct. The study employs factor analysis, a statistical method utilized to uncover underlying variables (factors) that elucidate patterns in observed data, to guarantee a thorough investigation. Exploratory Factor Analysis (EFA) is employed to identify the principal components affecting investing awareness and behavior. This strategy enables the study to condense several survey variables into fundamental aspects influencing women's investing decisions. The procedural procedures for factor analysis in this study encompass: A minimum sample size of 300 responders is sought to guarantee statistical significance. Bartlett's test of sphericity and the Kaiser-Meyer-Olkin (KMO) test evaluate the suitability of factor analysis. Principal Component Analysis (PCA) with varimax rotation identifies the most influential elements impacting investing awareness and behavior. Factors with eigen values over 1 are preserved to guarantee significant interpretation. This study utilizes factor analysis to identify the primary components affecting the investing behavior of working women, aiding academics, financial institutions, and policymakers in formulating targeted interventions to enhance financial inclusion. They employed a convenience sampling strategy.

Analysis and findings

Women often receive lower compensation than males because of the gender pay gap, which impairs their capacity to allocate resources for investment. Moreover, life events like as marriage, maternity leave, and care giving obligations can impede women's financial planning, complicating long-term investment commitments. In the absence of customized financial solutions that tackle these difficulties, numerous women continue to be marginalized from investing possibilities. Furthermore, the growing utilization of digital financial services has not completely resulted in enhanced investing engagement among women. Despite the increased accessibility of investing through digital platforms, numerous women lack the requisite technological skills or confidence in online financial services to fully capitalize on these opportunities. The lack of specialized digital financial literacy training exacerbates the disparity, causing women to be reluctant in pursuing online investing opportunities. This study aims to investigate the primary determinants affecting investing knowledge and behavior among working women. The study seeks to uncover financial literacy deficiencies, sociocultural limitations, and obstacles to digital adoption in order to offer practical recommendations for enhancing women's involvement in investing activities.

Table 1: Factors Influencing Working Women's Investment Awareness and Investment Behavior

KMO Measure of Sampling Adequacy.		0.809
	Approx. Chi-Square	5518.472
Bartlett's Test of Sphericity	df	153
	Sig.	0.000

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



SSN: 1505-4683

1. KMO Measure (0.809)

- The KMO value ranges from 0 to 1.
- A value **above 0.8** is considered **meritorious**, indicating that the data is highly suitable for factor analysis.
- Values between 0.7–0.8 are considered **good**, while 0.6–0.7 is **mediocre** and below 0.6 is **inadequate**.
- 2. Bartlett's Test of Sphericity
- The Chi-Square value (5518.472) with df = 153 and Sig. = 0.000 (p < 0.05) indicates that the correlations between variables are significant.
- This means that factor analysis is appropriate as the correlation matrix is not an identity matrix.

Table 2: Communalities

Sl.No.	Factors	Initial	Extraction
1.	Confidence in making investment decisions	1.000	.789
2.	Behavioral biases	1.000	.909
3.	Accessibility to professional financial advisors	1.000	.730
4.	Access to credit and financial resources	1.000	.698
5.	Income levels and disposable income availability	1.000	.899
6.	Government schemes and tax benefits	1.000	.758
7.	Government policies	1.000	.844
8.	Fear of financial loss and market volatility	1.000	.911
9.	Employment stability and job security	1.000	.797
10.	Cultural norms regarding women and investment	1.000	.669
11.	Influence of family members on financial choices	1.000	.789
12.	Influence of investment advertisements and promotional campaigns	1.000	.826
13.	Peer influence and social circles	1.000	.858
14.	Transparency and simplicity of investment products	1.000	.650
15.	Traditional gender roles in financial decision-making	1.000	.669
16.	Tax-saving investment schemes for women	1.000	.840
17.	Role of financial institutions in educating women investors	1.000	.637
18.	Risk tolerance and perception of financial risks	1.000	.721

All variables have extraction values above 0.6, indicating that they are well accounted for in the factor model. The strongest influencing factors are behavioral biases, fear of financial loss, and economic

factors like income and government policies. Social and psychological factors are also important, but slightly lower in explanatory power compared to economic and risk-related factors.

Table 3: Total Variance Explained

Comp	Initial Eigenvalues			Extract	ion Sums	of Squared	Rotatio	n Sums of	Squared
onent				Loadings			Loadings		
	Total	% of	Cumulative	Total	% of	Cumulative	Total	% of	Cumula
		Variance	%		Variance	%		Variance	tive %
1	7.080	39.335	39.335	7.080	39.335	39.335	4.940	27.447	27.447
2	3.295	18.306	57.641	3.295	18.306	57.641	3.534	19.634	47.081
3	2.085	11.581	69.222	2.085	11.581	69.222	3.028	16.823	63.904
4	1.551	8.618	77.840	1.551	8.618	77.840	2.508	13.936	77.840
5	.903	5.014	82.855						
6	.580	3.224	86.078						
7	.475	2.641	88.720						

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



ISN: 1505-4683

8	.429	2.384	91.104					
9	.380	2.109	93.213					
10	.306	1.699	94.912					
11	.232	1.290	96.202					
12	.172	.954	97.157					
13	.136	.755	97.911					
14	.128	.712	98.623					
15	.092	.513	99.136					
16	.075	.419	99.555					
17	.046	.253	99.808					
18	.035	.192	100.000					
Extraction Method: Principal Component Analysis.								

Initial Eigen values Column:

- The **eigen values** represent the amount of variance explained by each component.
- The first four components have eigen values greater than 1, which suggests that four factors should be retained (based on the Kaiser Criterion).
- The first factor explains **39.335%** of the variance, while the first four together explain **77.840%**.
- Extraction Sums of Squared Loadings:
- These values show how much variance remains explained by the extracted components.

- The extracted four factors still explain 77.840% of the total variance, meaning most of the data's variability is captured.
- Rotation Sums of Squared Loadings:
- After rotation (likely Varimax rotation), the variance is more evenly distributed among the four factors.
- Factor 1 now explains **27.447%** instead of 39.335%, reducing dominance.
- Factors 2, 3, and 4 also explain more variance compared to their unrotated values, suggesting a clearer factor structure.

Table 4: Rotated Component Matrix

	Forton	Component				
Group	Factors		2	3	4	
	Traditional gender roles in financial decision- making	0.735				
	Influence of family members on financial choices	0.712				
	Peer influence and social circles	0.709				
	Cultural norms regarding women and investment	0.825				
	Confidence in making investment decisions		0.803			
Psychological	Risk tolerance and perception of financial risks		0.734			
Factors	Fear of financial loss and market volatility		0.893			
	Behavioral biases		0.661			
Marketing and Financial Advisory Services	Accessibility to professional financial advisors			0.813		
	Influence of investment advertisements and promotional campaigns			0.706		
	Role of financial institutions in educating women investors			0.888		
	Transparency and simplicity of investment products			0.676		

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



SSN: 1505-4683

	Government policies		0.658	
	Tax-saving investment schemes for women			0.721
Economic and Financial Factors	Income levels and disposable income availability			0.860
	Employment stability and job security			0.722
	Access to credit and financial resources			0.841
	Government schemes and tax benefits			0.658
a. Rotation converged in 5 iterations.				

I. Socio-Cultural Influences (Component 1)

- 1. Traditional gender roles in financial decision-making (0.735)
- 2. Influence of family members and spouse on financial choices (0.712)
- 3. Peer influence and social circles (0.709)
- 4. Cultural norms regarding women and investment (0.825)

Interpretation: This factor represents how social norms, family dynamics, and cultural expectations influence women's financial decision-making.

II. Psychological Factors (Component 2)

- 1. Confidence in making investment decisions (0.803)
- 2. Risk tolerance and perception of financial risks (0.734)
- 3. Fear of financial loss and market volatility (0.893)
- 4. Behavioral biases (0.661)

Interpretation: This factor reflects women's mindset, confidence, and risk attitudes toward investments.

III. Marketing and Financial Advisory Services (Component 3)

- 1. Accessibility to professional financial advisors (0.813)
- 2. Influence of investment advertisements and promotional campaigns (0.706)
- 3. Role of financial institutions in educating women investors (0.888)
- 4. Transparency and simplicity of investment products (0.676)
- 5. Government policies (0.658)

This factor highlights the importance of financial literacy, marketing influence, and accessibility to advisory services.

IV. Economic and Financial Factors (Component 4)

- 1. Income levels and disposable income availability (0.860)
- 2. Employment stability and job security (0.722)
- 3. Access to credit and financial resources (0.841)
- 4. Government schemes and tax benefits (0.658)

Discussion

The results of this study have significant implications for improving investing knowledge and engagement among working women. This research can guide measures to empower women financially by addressing deficiencies in financial literacy, sociocultural impacts, digital adoption, and accessibility of financial products. Enhancing financial education, increasing access to gender-specific investment products, and advocating for inclusive financial regulations can mitigate the investment disparity and bolster women's long-term economic stability. One of the key findings of this study is the critical role of financial literacy in shaping women's investment decisions. Many working women have limited knowledge of investment options, leading them to favor low-risk savings instruments over long-term wealth-building opportunities. This lack of awareness prevents them from leveraging financial markets effectively, restricting their ability to achieve financial independence. Enhancing financial literacy through targeted education programs, workplace training, and online learning platforms can significantly improve women's confidence and participation in investment activities. Another major challenge identified is the

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



ISSN: 1505-468

influence of socio-cultural norms on women's financial behavior. Traditional gender roles often place financial decision-making in the hands of male family members, leading to lower investment engagement among women. Additionally, societal expectations and familial responsibilities can make women prioritize short-term financial security over long-term investments. Addressing these cultural barriers requires awareness campaigns, mentorship programs, and community-based financial education initiatives that encourage women to take an active role in managing their finances. The digital revolution in financial services presents a significant opportunity to increase women's investment participation. Online investment platforms, mobile banking, and roboadvisors have made investment more accessible than ever before. However, the study finds that many working women are hesitant to adopt digital investment tools due to a lack of trust, digital illiteracy, and security concerns. Bridging this gap requires efforts to enhance digital financial literacy, simplify investment processes, and build trust in fintech platforms. Financial service providers should develop women-friendly digital investment solutions that offer guided assistance, educational resources, and personalized investment recommendations. Workplace interventions also play a vital role in promoting investment awareness among working women. Many companies are now recognizing the importance of financial wellness programs as part of employee benefits.

Implications of the Study

This study has significant implications for multiple stakeholders, including policymakers, financial institutions, corporate organizations, and working women themselves. By identifying the key factors influencing investment awareness and behavior among working women, the findings contribute to the development of financial literacy programs, inclusive financial products, and gender-focused economic policies.

1. **Implications for Financial Literacy and Education:** The research underscores the significance

of financial literacy as a fundamental determinant of investing behavior. A significant number of working women had insufficient understanding regarding investing alternatives, resulting in cautious financial decisions. The results indicate that specialized financial education programs have to be incorporated into educational institutions and workplaces to improve women's investing knowledge. Organizations may establish workplace financial wellness programs that include training on risk assessment, portfolio diversification, and the advantages of long-term investing.

- 2. Implications for Financial Institutions and Product Development: Financial institutions can utilize the study's findings to create investment products tailored to women's risk preferences and financial objectives. A significant number of women favor low-risk, stable investing alternatives; hence, institutions may develop customized products, women-centric mutual including funds, advantaged investment schemes, and microinvestment platforms. Furthermore, enhancing digital financial literacy can empower women to utilize online trading platforms, robo-advisors, and mobile investing applications with increased assurance.
- 3. Implications for Policymakers and Government Initiatives: The study emphasizes the necessity for governmental actions to foster gender-inclusive investment involvement. Governments may implement tax incentives, subsidies, and specialized investment programs for working women to promote long-term wealth accumulation. Financial authorities might also endeavor to streamline investing procedures to enhance accessibility and transparency for women. Furthermore, public awareness initiatives may be initiated to inform women about investing prospects and financial autonomy.
- 4. **Implications for Digital Financial Inclusion:** As digital platforms transform financial markets, it is essential to guarantee the digital inclusion of women. The research cites obstacles like distrust in online investing platforms, restricted access to technology, and inadequate digital financial literacy. Policymakers

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



SSN: 1505-4683

and fintech firms should collaborate to address the digital gap by providing complimentary investing seminars, engaging mobile applications, and customized advisory services designed to meet women's requirements.

5. Implications for Social and Cultural Change: The study emphasizes the influence of sociological and psychological variables on women's investment behavior. A significant number of women depend on relatives or partners for financial decisions, thereby constraining their investing prospects. Awareness initiatives and community involvement programs may effectively contest conventional gender norms and promote women's autonomy in financial decision-making. Financial counseling and peer mentorship initiatives can enhance women's confidence in investment management.

Recommendations and Suggestions

Based on the findings of this study, several recommendations and suggestions can be made to enhance investment awareness and behavior among working women. These recommendations focus on financial literacy, digital financial inclusion, workplace interventions, policy support, and cultural transformation to create an enabling environment for women to engage in investment activities.

- 1. Enhancing Financial Literacy Programs: A significant obstacle to investing engagement among working women is insufficient financial literacy. To remedy this, specialized financial literacy programs must to be implemented across diverse educational tiers and professional environments. These programs must encompass instruction in investing methods, risk evaluation, portfolio management, and sustainable accumulation. Governments, wealth financial institutions, and NGOs must to combine to provide complimentary or subsidized financial education courses, available both online and offline, customized to accommodate the schedules and professional backgrounds of working women.
- 2. **Promoting Digital Financial Inclusion:** As dependence on digital platforms for financial

transactions grows, strengthening digital financial literacy is essential for expanding women's investment involvement. Fintech firms and financial institutions have to provide intuitive investing applications including streamlined interfaces, multilingual capabilities, and comprehensive guidance to motivate women to engage with online investment prospects. Facilitating digital investing workshops and offering AI-enhanced financial consulting tools can empower women to utilize technology for investment with more confidence.

- 3. Implementing Workplace Financial Education Initiatives: Organizations may significantly enhance investment knowledge among working women by including financial education into their employee wellness initiatives. Organizations have to offer internal investing courses, financial advisory services, and mentorship programs to instruct women on wealth management. Employers may implement automated investment plans and employer-matched investment programs to promote long-term financial planning.
- 4. Designing Women-Centric Investment Products: Financial institutions ought to provide investment solutions tailored to women, including flexible mutual funds, micro-investment alternatives, and low-risk savings schemes. Moreover, customized financial consulting services designed to align with women's risk tolerance and investment objectives might facilitate informed decision-making. Government-sponsored investment initiatives aimed at working women, like specific tax-advantaged investment plans or pension schemes, have to be extensively pushed.
- 5. Addressing Socio-Cultural Barriers: To counter cultural conventions that dissuade women from asserting authority over their financial decisions, awareness efforts must be initiated to contest conventional gender roles in investment. Financial institutions and politicians must to proactively disseminate narratives of accomplished women investors and establish mentoring networks wherein seasoned women investors may mentor novices. Promoting familial financial discourse and community-oriented investment education initiatives

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



ISSN: 1505-4683

might facilitate a transformation in cultural attitudes on women and investing.

6. Strengthening Policy and Regulatory Support: Governments ought to establish gender-inclusive financial policies that promote women's engagement in investing. This may encompass tax incentives for investors, scholarships for female entrepreneurs, and compulsory financial literacy initiatives in educational institutions and workplaces. Regulatory authorities must guarantee that financial services are structured to improve accessibility and transparency for women, simplifying investment enhanced products and providing consumer protection. By adopting these ideas, stakeholders may enable working women to become assured investors, resulting in enhanced financial independence and economic stability.

Conclusion

Women's participation in investment activities is crucial for their long-term financial security and overall economic empowerment. However, despite their increasing involvement in the workforce and growing disposable incomes, working women continue to lag behind men in terms of investment awareness and participation. This study has explored the various factors influencing women's investment behavior, including financial literacy, socio-cultural influences, psychological factors, digital financial inclusion, and institutional support. Addressing these challenges requires a multi-faceted approach involving financial education, policy interventions, workplace initiatives, and cultural shifts. Employers can support women's financial empowerment by offering investment seminars, financial advisory services, and automatic investment options as part of their compensation packages. Workplace financial education can be an effective strategy to build women's confidence in investment decision-making and encourage them to plan for long-term financial goals. From a policy perspective, government support and regulatory interventions are essential in fostering an investment-friendly environment for women. Policies that provide tax benefits, investment

incentives, and specialized financial products for women can encourage greater participation in investment activities. Additionally, integrating financial education into school curricula can help develop financial awareness from an early age, ensuring that future generations of women are equipped with the knowledge and skills needed for effective investment planning. Empowering working women with investment awareness and financial decision-making skills is crucial for their personal financial stability and the broader economic development of society. By addressing financial literacy gaps, promoting digital financial inclusion, challenging socio-cultural norms, enhancing workplace financial education, and implementing supportive policies, stakeholders can create a more inclusive financial ecosystem that enables women to take control of their financial futures. The findings of this study provide a roadmap for financial institutions, policymakers, employers, and educators to develop initiatives that promote investment participation among women. Future research should continue to explore the evolving trends in women's investment behavior, the impact of financial technology on women investors, and the effectiveness of financial literacy interventions over time. By fostering an investment-friendly culture and equipping women with the necessary financial knowledge and resources, society can work towards closing the gender investment gap and ensuring greater financial equality.

Reference

- Alleyene& Broome, (2010). An exploratory study of factors influencing investment decisions of potential investors. Central Bank of Barbados Working Paper.
- 2. Bandgar, P.K, (2006). A study of Middle Class Investor's Preferences for Financial Instruments in Greater Bombay., Finance India, Vol.14(2) 574-576
- Bihari, A., Dash, M., Muduli, K., Kumar, A., Mulat-Weldemeskel, E., & Luthra, S. (2025). Does cognitive biased knowledge influence investor decisions? An empirical investigation using machine learning and artificial neural network. VINE Journal of Information and

https://economic-sciences.com

ES (2025) 21(1), 449-460 | ISSN:1505-4683



ISSN: 1505-468

- Knowledge Management Systems, 55(2), 445-469.
- 4. Helm & Sabrina,(2007). The Role of Corporate Reputation in Determining Investor Satisfaction and Loyalty. Corporate Reputation Review, Vol. 10, 22-37.
- Khurshid, Muzammil, RM Ammar Zahid, and Meher Un Nisa. "Factors affecting financial decisions of university students: evidence from Pakistan." Managerial Finance 50, no. 2 (2024): 297-312.
- LalJawahar, (1992). Investors understanding of information: Some Evidence. The Chartered Secretary, pp. 211-212.
- 7. Poudel, U., & Poudel, R. L. (2024). Impact of Behavioral Biases on Investment Decisions among Millennial Investors in Pokhara. Janapriya Journal of Interdisciplinary Studies, 13(1), 220-241.
- 8. Rajdeepkumarraut and Niladri das (2015), Behavioral prospects of individual investors decision making process: A review, Indian journal of Finance, Vol, 9,pp-44-55,
- 9. Randolph Western Feed, (1969), "A Behaviour Approach to the Investment Management Decision and to the Securitas Market", Dissertation Abstract, Vol.26, No.3, P.932.
- Sachdeva, M., & Lehal, R. (2024). Contextual factors influencing investment decision making: a multi group analysis. PSU Research Review, 8(3), 592-608.
- 11. Seetha ram Vedantam and Sriram,(2015), Awareness of saving and investment options in Z category cities of India: A study with reference to Vellore City, Indian Journal of Finance, Vol. 9,pp-33-44
- 12. Shanmugam, R., and Muthusamy, P., (2001), 'Decision Process of Individual investor', in 'Indian capital markets theories and Empirical Evidence', (ed), Mumbai, Quest publications.
- 13. Shim Gyu-yeol, Lee Seung-hwan& Kim Yongman,(2009). How Investor Behavioral Factors Influence Investment Satisfaction, Trust in Investment Company and Reinvestment Intention, Journal of Business Research, Vol.61(1), pp.47-55
- Wood, Ryan; Zaichkowsky, Judith Lynne (2008), "Attitudes and Trading Behaviour of Stock Market Investors: A Segmentation Approach", Journal of Behavioural Finance, Vol. 5 (3), pp170-179.

- 15. Xia, Y., & Madni, G. R. (2024). Unleashing the behavioral factors affecting the decision making of Chinese investors in stock markets. Plos one, 19(2), e0298797.
- 16. ZviBodie and Dwight Crane (2000), "Personal investing: Advice, Theory and Evidence: Financial analysts Journal: Vol. 53, No. 6, pp: 13-23